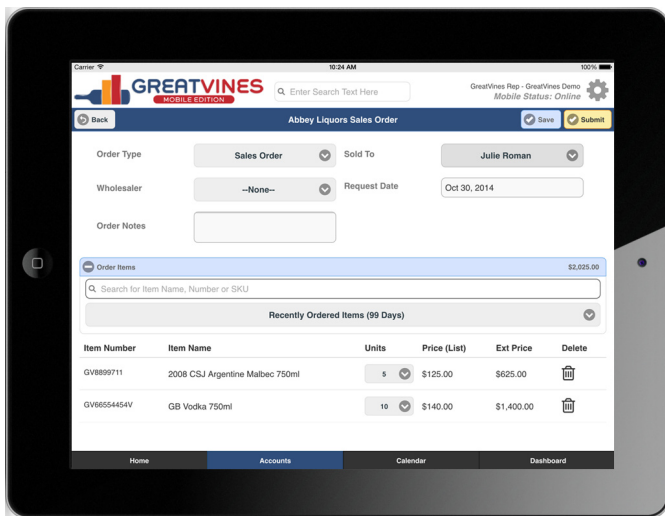


Order Entry Solution



Close business with the same attention to detail, visibility and control. GreatVines delivers with a super-intuitive order entry interface throughout the marketing and sales cycle.



What It Does

Perfectly designed for distributors or self-distributing suppliers, this feature of the GreatVines solution manages ordering, payment collections and product distribution, recording all data in easily accessible sales history files. The Order Entry interface ensures sales reps always have the latest information on:

- Items in available inventory
- Quantities of product available
- Multiple pricing levels and units

How It Works

- Simple search by keyword, SKU, order name or recent order to locate products in inventory
- View product photos to ensure the correct item is ordered
- Track up to five different price levels to determine appropriate pricing and incentives
- Support multiple units of measurement for accurate ordering
- Select most appropriate fulfillment center
- Transmit purchase order to ERP system
- Receive and archive billing and financial information from ERP (post fulfillment) in GreatVines, enabling audit and improving future sales planning

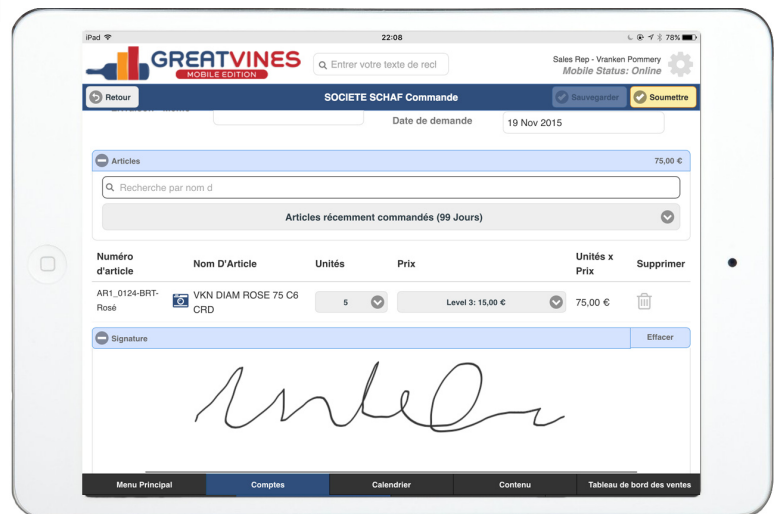
BOTTOM LINE

If you've leveraged GreatVines beverage selling automation tools all the way through the process, don't drop the ball where the rubber meets the road. Complete the sales cycle using GreatVines Order Entry to close the loop and rest assured your process yields the best margins and overall results.

Order Entry Solution

Benefits

- Near-real-time inventory, credit availability and pricing
- Ensures sales reps only sell products available in inventory
- Offline availability enables pricing validation before sales are completed
- Strict enforcement of correct pricing at multiple levels
- Ensures compliance with business rules and regulatory requirements



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